

国际格局变化: 中美贸易冲突加剧,外贸企业举步维艰

近年来,随着中美之间的贸易战、科技战和关税战不断升级,中国外贸企业特别是中小型企业面临前所未有的外部压力。高额的出口关税、海外结算通道的收紧、美元清算的监管加强,使得原本依赖传统贸易链条的企业难以正常接单或完成收汇,造成资金链紧张甚至断裂。





区域战略转移: 东南亚成为新增长极

在"一带一路"倡议以及区域全面经济伙伴关系协定(RCEP)逐步落地的背景下,东南亚地区正成为外贸新蓝海。新加坡、越南、马来西亚等国数字基础设施逐步完善,消费力与市场活力不断增强,为中国企业提供了新的出海方向。然而,面对新的市场环境,企业依旧需要解决跨国支付、信任建立、物流追踪等关键痛点。



传统模式失灵:新机制亟需构建

传统外贸方式严重依赖银行系统与中介链条,在当前国际局势下变得不再高效甚至处处受限。与此同时,大量个人数字资产无法与实体经济有效对接,形成"资金沉淀"与"实体干渴"并存的现象。

区块链技术崛起: USDT支付成为现实可行方案

数字货币特别是稳定币USDT的普及,为国际结算提供了新的可能。它绕开了传统金融机构的限制,支持点对点结算、低成本快速到账、安全可溯源的交易方式,尤其适合中小企业、灵活用工和个人参与的跨境经济场景。



01.概述

在中美贸易战、关税战与科技战持续升级的背景下, 中国企业尤其是中小型外贸企业正面临着前所未有的 国际贸易壁垒与结算困境。与此同时,东南亚及"一 带一路"沿线国家的市场潜力不断释放,对外贸服务、 结算效率与技术资源的需求日益增强。

ChainBridge Global Alliance(链动出海联盟)应运而生。我们不是传统意义上的团队或公司,而是一个连接技术资源、结算工具与国际市场的"网络型出海平台",旨在构建一个灵活、安全、透明、去中心化的数字化外贸资源整合平台。





02.愿景

打破贸易壁垒, 重构全球供应链链接逻辑, 助力技术型企业与个体力量共同参与全球市场的价值重构。

- ◎为中小外贸企业提供更便捷的跨境结算解决方案
- ◎为个人提供参与全球价值链的通道与收益机会
- ◎推动东南亚及全球新兴市场的产业链接与贸易合作

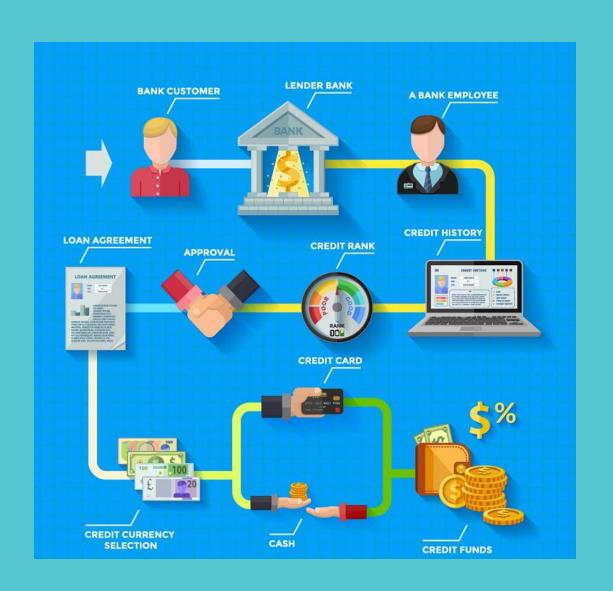
当前市场的五大典型痛点与实例

高昂的关税与银行结算监管问题

问题:一家位于深圳的LED灯出口厂商在向美国客户出货时, 遭遇额外25%的关税加征,同时因其美元回款走银行路径, 被美国银行冻结账户调查来源。

ChainBridge 解决方案:通过USDT链上结算,资金由客户链上直达商户钱包,规避银行路径。商户T+0到账,避免账户冻结风险。





当前市场的五大典型痛点与实例

企业外汇获取难、流程繁琐

问题:广州一家做东南亚家居出口的工厂反映,开设马来西亚本地账户困难,无法顺利收汇。即使通过香港公司转账,也因币种兑换与银行审查流程导致3-5天到账延迟。

ChainBridge 解决方案: 商户只需通过联盟即可接受USDT 支付,绕过传统外汇流程,支持链上兑换或OTC本地提币。

当前市场的五大典型痛点与实例

贸易信任缺失, 交易对手不透明

问题: 越南买家下单后因无法验证中国卖家信用,要求对方 预付大额保证金,最终因中间贸易商跑路损失惨重。

ChainBridge 解决方案: 联盟内企业均需KYC认证与信用评分, 用户可参考信用等级决定交易是否进行, 降低欺诈风险。





当前市场的五大典型痛点与实例

普通人无法参与跨境贸易红利

问题: 许多拥有USDT资产的个人希望通过"质押"或"借出" 形式获得收益,但不知如何安全对接真实贸易需求。

ChainBridge 解决方案:用户可质押USDT至联盟流动性池,由联盟授权匹配给信誉良好的企业使用,并获得年化收益+CBT奖励。

当前市场的五大典型痛点与实例

合规与安全并存挑战

问题: 跨境结算在某些国家仍处灰色地带,若操作不当容易踩雷 监管红线。

ChainBridge 解决方案:引入AI风控系统筛查风险交易,同时设立本地合规顾问团队(如在越南、印尼),确保平台运行处于灰色合规区。



结语

ChainBridge不仅是一个技术平台,更是一个现实问题的解法集合我们通过技术降低摩擦,用联盟形式提升信任让中小企业与普通个体也能安全地走出去,链接全球

04.实际落地案例

ChainBridge Global Alliance | 典型落地案例展示

案例一:福建水产出口商拓展泰国市场

背景: 福建东山一家中型水产出口商, 因中美贸易壁垒导致原本出口美国市场的订单锐减, 急需开拓东南亚新市场。传统银行结算手续繁琐、外汇限制严苛, 极大制约了拓展速度。

解决方案:

接入ChainBridge平台,使用USDT结算泰国客户订单; 链上支付,实时到账,T+0清算; 规避高额关税与繁杂的传统银行审核流程。

成果:

新增泰国长期客户12家,月均出口额增长32%; 结算周期由传统的7天缩短至1天以内。





04.实际落地案例

ChainBridge Global Alliance | 典型落地案例展示

案例二: 柬埔寨服装批发商跨境采买中国原材料

背景: 柬埔寨金边某大型服装批发商长期需要从中国采购面料及辅

料,但传统跨境支付渠道受限,导致原料供应不稳定、生产计划经

常延误。

解决方案:

通过ChainBridge平台直接对接中国原材料供应商;

双方以USDT进行链上即时结算;

配套智能合约担保,确保交易安全。

成果:

年度采购成本降低12%;

供应链交付时间缩短30%;

建立稳定的上游供应体系。

04.实际落地案例

ChainBridge Global Alliance | 典型落地案例展示

案例三: 东南亚数字游民通过平台参与产业金融

背景: 泰国、越南、菲律宾大量数字游民拥有闲置加密资产,苦于缺少安全、可信的资产增值渠道,且希望能参与到真实经济场景中。 背景: 泰国、越南、菲律宾大量数字游民拥有闲置加密资产,苦于缺少安全、可信的资产增值渠道,且希望能参与到真实经济场景中。

解决方案:

ChainBridge推出"流动性质押计划";

数字游民质押USDT至平台流动性池;

平台匹配优质外贸企业融资需求,参与真实贸易结算。

成果:

平均年化收益达8%-12%;

资产透明可追踪,周期灵活;

同时助力中小外贸企业降低融资成本。



结语

通过真实落地案例,ChainBridge正在用技术与资源链接全球市场为中小企业与个体用户打开一条稳定、安全、高效的出海新通道

05.平台架构

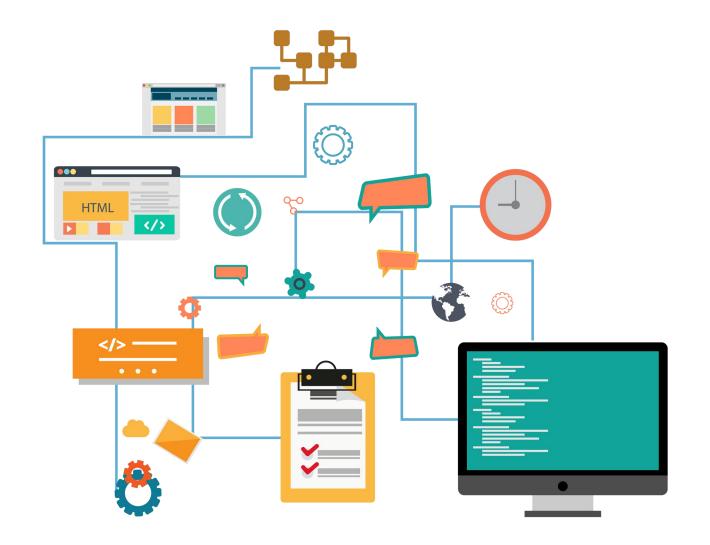
联盟结构

出海企业节点:对接实际跨境业务需求

USDT贡献者节点:来自全球的个人与组织参与者

技术节点: 负责清算、风控、链上合约执行

运营节点:负责市场推广、合作对接、联盟管理



06.业务模型

USDT流动性池:由个人贡献,平台对接企业结算需求

收益模型: 贡献者可获得年化利息、联盟Token奖励

Token机制 (CBT, ChainBridge Token):作为治理、奖励、

手续费结算使用

风险控制:采用链上合约+AI风控模型,确保USDT流动安全



07.合规框架

链上透明化交易记录 东南亚国家本地合规咨询合作 使用USDT规避不必要的银行通道限制, 符合法规灰区运行机制



08.市场策略

面向东南亚(越南、马来西亚、印尼等) 招募优质出海企业合作 面向全球华人及Web3用户招募USDT贡献者 与跨境电商平台、AI工具商、品牌出海方达 成战略合作



核心成员构成 ChainBridge 链动出海联盟



陈浩 联合发起人 / 战略架构师

前新加坡某主权基金东南 亚区域投资顾问

拥有15年国际贸易及金融 科技行业经验

擅长跨国税务结构设计与 资本合规路径制定



王昱 技术总监 / 区块链架构师

前某区块链交易所CTO

主导过三个跨境支付系统 开发项目

精通Solidity、Rust,擅长 链上合约安全与性能优化



林雨 海外市场负责人

在印尼、越南、马来西亚 等国家拥有广泛本地商协 会关系

曾在Shopee负责东南亚 B2B中间件渠道建设

深谙中小企业出海落地政 策与本地化打法



张晓舟 结算合规顾问

前外资银行贸易金融部主管

熟悉USDT等稳定币结算路 径在不同国家的合法灰色区 操作模式

长期服务于"一带一路"企业做跨境合规咨询

顾问团阵容 ChainBridge 链动出海联盟



Dr. Li Yong 亚洲金融科技联盟联合创始人



Ms. Tran My Linh 越南电商协会前会长



Mr. John Rogers 新加坡Web3企业联合体委员

我们的优势 ChainBridge 链动出海联盟



技术即产品:

内部即有链上系统、钱包中台与风 控系统开发能力



强本地化能力:

核心成员长期在东南亚一线执行项目有本地落地团队



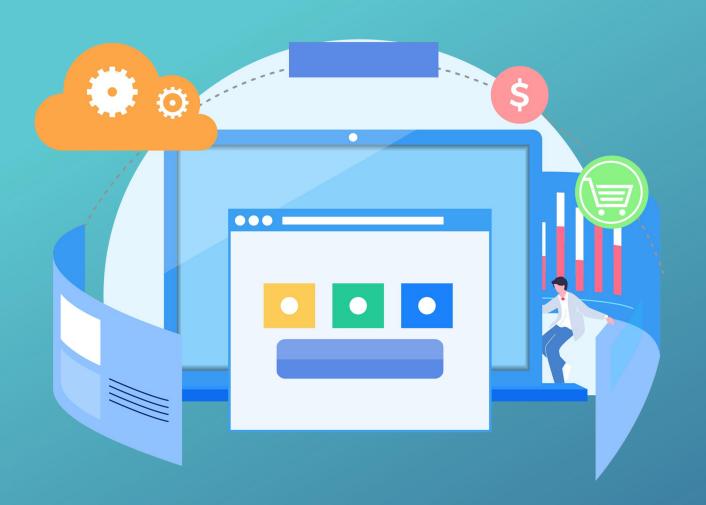
合规与灵活兼备:

顾问团队中包含合规专家与银行前 高管,设计兼顾灵活性的避险模式



联盟而非公司:

结构去中心化,既开放给企业,也欢迎个人与节点参与共享收益



未来展望

我们相信,在地缘政治风险持续存在的大背景下,传统的国家对国家的贸易格局将被打破,技术驱动、个体参与、联盟协作将成为新时代的国际合作主旋律。

ChainBridge并非只是一项技术方案,更是一次关于"全球化重构"的社会实践。

联盟官方联系信息

为推动全球合规协作与资源对接,联盟提供以下官方联系方式 欢迎通过正式渠道与我们沟通:

聞总部地址: 1099 18th St, Denver, CO 80202, United States

合规补充说明

美国FinCEN注册信息

为增强联盟在全球金融体系下的合法性与信任度,链动出海联盟平台已于 2025年5月24日完成美国财政部金融犯罪执法网络(FinCEN)旗下的 Money Services Business(MSB)注册,具体信息如下:

- 注册机构名称: ChainBridge Global Alliance
- 注册编号: 31000300983108
- 注册地址: 1099 18th St, Denver, CO 80202, USA
- 业务类型: 汇款 / 外汇兑换 / 预付卡服务等
- 覆盖范围: 美国全境 + 海外领地

该注册为链动出海联盟为平台级合规提供底层注册背书。MSB信息可通过美国FinCEN官网www.fincen.gov公开验证。

公司注册与资质证明

为进一步增强联盟的合法性透明度,现公开联盟核心注册信息与资质材料,供合作方及用户参考验证:公司注册信息

- 公司名称: ChainBridge Global Alliance
- 公司编号(Entity ID): 20251645193
- 注册国家 / 州: 美国科罗拉多州(State of Colorado, USA)
- 公司类型:非营利公司(Nonprofit Corporation)
- 注册地址 / 办公地址: 1099 18th St, Denver, CO 80202, USA
- 公司办公室所在办公楼: 1099 18th St, Denver, CO 80202, US 办公楼
- 董事(注册代理人 / Incorporator): Diego Alvarez
- 营业执照查询网址: https://www.coloradosos.gov/biz/BusinessEntityDetail.do?masterFileId=20251645193 公司良好证书(Certificate of Good Standing)
- 截至 2025年6月7日,ChainBridge Global Alliance 已获得由美国科罗拉多州州务卿办公室颁发的《良好证书》(Certificate of Good Standing),证明公司依法注册、合规经营且处于良好状态。
- 良好证书可通过 Colorado Secretary of State 官网 https://www.coloradosos.gov/biz/CertificateSearchCriteria.do 验证。

附录: 合规与资质材料目录

美国财政部 FinCEN MSB 注册证书(编号: 31000300983108)

链动出海联盟营业执照编号(Entity ID): 20251645193



MSB Registration Status Information

Date: 06/05/2025

Information contained on this transcript has been provided to FinCEN by the money services business registrant. FinCEN does not recommend, approve, or endorse any business that registers as a money services business. Any such claim and similar claims are false and may be part of a scam or attempt to deceive consumers.

The MSB Registrant Search Web page, which is updated on a weekly basis, contains entities that have registered as Money Services Businesses (MSBs) pursuant to the Bank Secrecy Act (BSA) regulations at 31 CFR 1022.380(a)-(f), administered by the Financial Crimes Enforcement Network (FinCEN).

Information contained on this site has been provided by the MSB registrant. FinCEN does not verify information submitted by the MSB. Information provided on this site reflects only what was provided directly to FinCEN. If an error or incomplete information is detected on this site, the registrant should follow the appropriate instructions for correcting a Registration of Money Services Business (RMSB) form.

MSB Registration Number: 31000300983108

Registration Type: Initial Registration Legal Name: ChainBridge Global Alliance

DBA Name: ChainBridge

Street Address: 1099 18th St

City: Denver

State: COLORADO

Zip: 80202

MSB Activities:

Check casher (Including traveler's and money orders), Dealer in foreign exchange, Issuer of money orders, Issuer of traveler's checks, Money transmitter,

Seller of money orders, Seller of prepaid access, Seller of traveler's checks

States of MSB Activities:

Alabama, Alaska, American Samoa, Arizona, Arkansas, California, Colorado, Connecticut, Delaware, District Of Columbia,

Federated States Of Micronesia, Florida, Georgia, Guam, Hawaii, Idaho, Illinois, Indiana, Iowa, Kansas,

Kentucky, Louisiana, Maine, Marshall Islands, Maryland, Massachusetts, Michigan, Minnesota, Mississippi, Missouri,

Montana, Nebraska, Nevada, New Hampshire, New Jersey, New Mexico, New York, North Carolina, North Dakota, Northern Mariana Islands.

Ohio, Oklahoma, Oregon, Palau, Pennsylvania, Puerto Rico, Rhode Island, South Carolina, South Dakota, Tennessee,

Texas, Utah, Vermont, Virginia, Virgin Islands, US, Washington, West Virginia, Wisconsin, Wyoming

All States & Territories & Foreign Flag: All States/Territories, Foreign

Number of Branches: 0

Authorized Signature Date: 05/24/2025

Received Date: 05/23/2025

OFFICE OF THE SECRETARY OF STATE OF THE STATE OF COLORADO

CERTIFICATE OF DOCUMENT FILED

I, Jena Griswold , as the Secretary of State of the State of Colorado, hereby certify that, according to the records of this office, the attached document is a true and complete copy of the

Articles of Incorporation

with Document # 20251645193 of ChainBridge Global Alliance

Colorado Nonprofit Corporation

(Entity ID # 20251645193)

consisting of 2 pages.

This certificate reflects facts established or disclosed by documents delivered to this office on paper through 06/04/2025 that have been posted, and by documents delivered to this office electronically through 06/07/2025 @ 02:42:23.

I have affixed hereto the Great Seal of the State of Colorado and duly generated, executed, and issued this official certificate at Denver, Colorado on 06/07/2025 @ 02:42:23 in accordance with applicable law. This certificate is assigned Confirmation Number 17378602



Secretary of State of the State of Colorado

Notice: A certificate issued electronically from the Colorado Secretary of State's website is fully and immediately valid and effective. However, as an option, the issuance and validity of a certificate obtained electronically may be established by visiting the Validate a Certificate page of the Secretary of State's website, https://www.coloradosos.gov/biz/CertificateSearchCriteria.do entering the certificate's confirmation number displayed on the certificate, and following the instructions displayed. Confirming the issuance of a certificate is merely optional and is not necessary to the valid and effective issuance of a certificate. For more information, visit our website, https://www.coloradosos.gov/click "Businesses, trademarks, trade names" and select "Frequently Asked Questions."

Colorado Secretary of State ID#: 20251645193

Document #: 20251645193 Filed on: 06/07/2025 02:41:10 AM

Paid: \$50.00

Articles of Incorporation for a Nonprofit Corporation

filed pursuant to § 7-122-101 and § 7-122-102 of the Colorado Revised Statutes (C.R.S.)

The domestic entity name of the nonprofit corporation is ChainBridge Global Alliance

The principal office street address is

1099 18th St Denver CO 80202 US

The principal office mailing address is

1099 18th St Denver CO 80202 US

The name of the registered agent is Diego Alvarez

The registered agent's street address is

1099 18th St Denver CO 80202 US

The registered agent's mailing address is

1099 18th St Denver CO 80202 US

The person above has agreed to be appointed as the registered agent for this entity.

The name(s) and address(es) of the incorporator(s)

Diego Alvarez 1099 18th St Denver CO 80202 US

Voting members

There are voting members for the nonprofit corporation.

The distribution of assets for the nonprofit corporation:

ChainBridge Global Alliance is a decentralized global trade collaboration network that connects technology, finance, and markets. Based on financial and blockchain technologies and organized as an alliance, it aims to build a flexible, secure, and transparent digital platform for global expansion.

Additional information the person(s) forming this entity determined to include is

ChainBridge Global Alliance is a decentralized global trade collaboration network that connects technology, finance, and markets. Based on financial and blockchain technologies and organized as an alliance, it aims to build a flexible, secure, and transparent digital platform for global expansion.

Causing this document to be delivered to the Secretary of State for filing shall constitute the affirmation or acknowledgment of each individual causing such delivery, under penalties of perjury, that the document is the individual's act and deed, or that the individual in good faith believes the document is the act and deed of the person on whose behalf the individual is causing the document to be delivered for filing, taken in conformity with the requirements of part 3 of article 90 of title 7, C.R.S., and, if applicable, the constituent documents, and the organic statutes, and that the individual in good faith believes the facts stated in the document are true and the document complies with the requirements of that Part, the constituent documents, and the organic statutes.

This perjury notice applies to each individual who causes this document to be delivered to the Secretary of State, whether or not such individual is named in the document as one who has caused it to be delivered.

Name(s) and address(es) of the individual(s) causing the document to be delivered for filing

Diego Alvarez 1099 18th St Denver CO 80202 US

OFFICE OF THE SECRETARY OF STATE OF THE STATE OF COLORADO

CERTIFICATE OF FACT OF GOOD STANDING

I, Jena Griswold, as the Secretary of State of the State of Colorado, hereby certify that, according to the records of this office.

ChainBridge Global Alliance

is a

Nonprofit Corporation

formed or registered on 06/07/2025 under the law of Colorado, has complied with all applicable requirements of this office, and is in good standing with this office. This entity has been assigned entity identification number 20251645193.

This certificate reflects facts established or disclosed by documents delivered to this office on paper through 06/04/2025 that have been posted, and by documents delivered to this office electronically through 06/07/2025 @ 02:53:53.

I have affixed hereto the Great Seal of the State of Colorado and duly generated, executed, and issued this official certificate at Denver, Colorado on 06/07/2025 @ 02:53:53 in accordance with applicable law. This certificate is assigned Confirmation Number 17378623 .



Secretary of State of the State of Colorado

Notice: A certificate issued electronically from the Colorado Secretary of State's website is fully and immediately valid and effective. However, as an option, the issuance and validity of a certificate obtained electronically may be established by visiting the Validate a Certificate page of the Secretary of State's website, https://www.coloradosos.gov/biz/CertificateSearchCriteria.do entering the certificate's confirmation number displayed on the certificate, and following the instructions displayed. Confirming the issuance of a certificate is merely optional and is not necessary to the valid and effective issuance of a certificate. For more information, visit our website, https://www.coloradosos.gov click "Businesses, trademarks, trade names" and select "Frequently Asked Questions."